



News Release

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STRIX SYSTEMS EXPANDS CARRIER-CLASS PROFESSIONAL SERVICES ORGANIZATION WORLDWIDE

Strix Professional Services Include Turnkey Services and Training for Customers of its Wireless Mesh Network

CALABASAS, Calif., September 12, 2006 – Strix Systems, the leader in high-performance wireless mesh networking, today announced that it has extended its carrier-grade professional services organization as well as its range of services in its North American base and, for the first time, to Europe and Asia. Strix also announced that in conjunction with its system integration partners it now offers service providers a complete turnkey service in the U.S and worldwide for the deployment of Strix’s Access/One® Network Outdoor Wireless Systems (OWS). In addition, the company offers the Strix Power/One™ Training Program to certify network engineers for the deployment of large-scale mesh networks using Strix Access/One products.

Strix and its Channel/One™ partners have deployed the largest and most diverse operational wireless mesh networks in the U.S. and the world. The company’s professional services organization played a major role in designing, deploying and tuning the city-wide mesh network in Tempe, Arizona, which is the largest operational wireless mesh network in the U.S., with more than 3,000 radios. Tempe’s 40-square mile mesh network, which was successfully deployed in only 120 days, is now being expanded to the neighboring cities of Chandler and Gilbert and when complete will serve an area of nearly 200 square miles. The cities will use the Strix mesh network for public safety, government services, and public internet access. The same highly skilled team is also currently assisting Kenya Data Networks (KDN) in deploying a Strix Access/One OWS in four major cities to provide access to a population of 4 million. In addition, KDN will extend its network throughout Kenya. In Asia, the Strix team is helping a partner deploy one of the world’s largest wireless mesh networks in one of the world’s most populous cities.

“The rapid global growth of the wireless mesh market and the increasing number of service providers deploying our systems require us to use our professional services team to offer integration

services to our customers,” said Tom Mooreland, Vice President of Strategic Sales and Development. “Wireless mesh networks are a new technology, and deploying them requires a tremendous amount of overall knowledge. Strix is among the first to master this knowledge, and our level of expertise is the best in the industry. We’ve gained carrier-class experience from the world’s largest-scale deployments, and we’ve developed a well-oiled services machine. Now we’re using that experience to help customers around the world deploy our networks and to train their engineers to maintain and expand them.”

Support Ranges from Design to Fine Tuning

The Strix professional services organization gives customers the technical support they need, from design and deployment to fine-tuning wireless mesh networks before they become operational and/or optimized. The organization also provides ongoing support for customers on an as-needed basis and helps plan and install expansions to existing OWS networks. Strix’s turnkey service includes configuration, integration, deployment, and fine-tuning of OWS mesh networks to help service provider customers achieve their technical and business goals on time.

“Planning and deploying wireless mesh networks in four large cities is a massive undertaking,” said Dr. Kai Wulff, Managing Director of Kenya Data Networks. “Strix’s support capabilities, plus its ability to help us determine a deployment roadmap as we expand throughout Kenya, were thus major factors in our decision to work with the company. The services organization has worked closely with KDN as we ramp up our mesh networks, and it has more than lived up to our expectations.”

“Tempe was the first city to roll out its wireless mesh network, and Strix played a strategic role in enabling that to happen,” said David Heck, Deputy CIO of the City of Tempe. “Strix’s engineering talent and dedication meant that the city was able to bring up its network quickly and expand it beyond Tempe.”

“Strix’s support organization is great; my calls were answered quickly, and if follow up was required, the same person called me back,” said Francisco Cuellar, network engineer at iPortUSA, which has deployed a Strix wireless mesh network in the Gas Lamp section of San Diego. “I really felt that there was a person in the company’s support group who was serving me.”

Training Helps Customers Build Better Networks

The Strix Power/One Training Program offers on-going training and certifies engineers to operate Strix equipment. This program enables customers to get up to speed on Strix’s technology, leverage Strix’s expertise to get their OWS networks up and running, and improve their time to market.

“Since Mesh Tek designs, integrates, and deploys wireless mesh networks, it helps us to build partnerships with key manufactures such as Strix Systems,” said Drew Lentz, network architect at

Mesh Tek. “Strix professional services offers one of the most useful training courses I’ve ever been to; it was very professionally led, the information was great, and the scope was extensive.”

“Strix’s course allowed me to work with the company’s product and learn in-depth how to use all its different features, which has really helped me in the field,” said Cuellar. “Learning how the different Strix antennas work, for example, helped me make optimal antenna selection based on several critical criteria such as obstacles that may block line-of-site, short- versus long-range coverage, and how to take advantage of Strix sectorization capabilities. Knowing how to place and position antennas helps iPortUSA get maximum performance from its Strix deployment.”

About Strix Systems

Strix Systems is the worldwide leader in wireless mesh networking. Strix’s Access/One® products are the industry’s only modular (chassis-based) mesh systems, delivering the largest capacity, highest throughput, and best scalability. This new generation of products provides the broadband mobility and reach to support voice, video, and data applications. Sold globally by a network of first-class distributors and integrators, Access/One® solutions have been deployed in hundreds of networks worldwide, outdoor and indoor, for the service providers, metro, public safety, government, energy, transportation, hospitality, education, enterprise, and residential markets. For more information about Strix Systems, please visit www.strixsystems.com.

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